



Associated Students Inc. - Stanislaus State
2018 - 2019 Operating Budget Summary

		74001	74002	74004	74005	APPROVED	APPROVED	
		Administration	Student Government	Programming	Marketing	BUDGET	BUDGET	Variance
REVENUE						2018-2019	2017-2018	
501935	Student Fee Revenue	1,247,885.60	-	-	-	1,247,885.60	1,175,023.08	72,862.52
508002	Local Area Investment Fund Interest (LAIF)	4,000.00	-	-	-	4,000.00	4,000.00	-
504853	Program Event Revenue	-	-	39,250.00	-	39,250.00	37,250.00	2,000.00
580815	Marketing Revenue	-	-	-	67,300.00	67,300.00	70,500.00	(3,200.00)
503808	Fundraising Deposits	-	-	-	-	-	-	-
TOTAL REVENUE		\$ 1,251,885.60	\$ -	\$ 39,250.00	\$ 67,300.00	\$ 1,358,435.60	\$ 1,286,773.08	\$ 71,662.52
EXPENSES								
601823	Support Staff Salaries	53,354.00	-	81,877.57	88,583.15	223,814.72	213,754.58	10,060.14
603003	Dental Insurance	1,223.64	-	2,599.56	3,156.72	6,979.92	5,609.25	1,370.67
603004	Health Insurance and EAP	23,187.19	-	34,747.95	44,193.56	102,128.70	83,239.15	18,889.55
603005	Retirement	10,279.22	-	6,928.73	7,372.56	24,580.51	21,513.89	3,066.62
603007	Worker's Compensation	1,854.00	-	-	-	1,854.00	2,563.00	(709.00)
603011	Life Insurance	10.79	-	10.79	21.58	43.16	53.40	(10.24)
603013	Vision Insurance	139.02	-	333.66	369.18	841.86	692.77	149.09
603090	Benefits - OTHER	178.92	-	357.84	357.84	894.60	-	894.60
603902	FICA and Medicare Payroll Tax	4,513.04	896.58	6,410.51	7,149.93	18,970.06	16,352.22	2,617.84
601303	Student Assistants	30,870.00	72,495.00	11,000.00	25,252.50	139,617.50	139,082.50	535.00
604001	Telephone	558.00	558.00	558.00	372.00	2,046.00	4,605.00	(2,559.00)
604803	Cell Phone	360.00	2,160.00	360.00	360.00	3,240.00	2,520.00	720.00
606001	Travel In-State	3,700.00	18,510.00	1,300.00	500.00	24,010.00	25,316.00	(1,306.00)
660009	Conference Fees	1,300.00	6,025.00	-	-	7,325.00	6,800.00	525.00
613001	Contractual Services	152,737.00	93,200.00	1,100.00	-	247,037.00	232,571.00	14,466.00
616002	IT Equipment and AV Equipment	1,500.00	-	250.00	1,000.00	2,750.00	3,250.00	(500.00)
616003	IT Software Expenses	1,400.00	-	-	750.00	2,150.00	1,900.00	250.00
619001	Equipment and Furniture	300.00	-	3,500.00	-	3,800.00	600.00	3,200.00
660001	Postage	300.00	-	-	-	300.00	300.00	-
660002	Printing	300.00	1,500.00	3,900.00	1,200.00	6,900.00	3,450.00	3,450.00
660009	Training and Staff Development	3,000.00	2,000.00	200.00	-	5,200.00	5,500.00	(300.00)
660010	Insurance Premiums	11,592.00	-	-	-	11,592.00	12,992.00	(1,400.00)
660019	Legal Fees	4,050.00	-	-	-	4,050.00	4,050.00	-
660821	Repair and Maintenance-Internal	800.00	-	3,200.00	-	4,000.00	4,200.00	(200.00)
660046	Bank Charges	3,600.00	-	-	-	3,600.00	3,600.00	-
660809	Memberships and Dues	670.00	-	-	-	670.00	610.00	60.00
660822	Supplies-Office and Paper	1,250.00	-	-	4,600.00	5,850.00	1,250.00	4,600.00
660833	Rent	36,714.60	-	-	-	36,714.60	36,714.60	-
660910	Awards, Gifts and Donations	950.00	8,175.00	700.00	-	9,825.00	6,475.00	3,350.00
660911	Accounting, Audit Fees and Tax Preparation	16,375.00	-	-	-	16,375.00	13,535.00	2,840.00
660912	Tax and License Fees (Other)	-	-	-	-	-	500.00	(500.00)
660950	Food and Beverage	3,825.00	7,750.00	8,700.00	-	20,275.00	24,200.00	(3,925.00)
660946	Event-Technical Services & Rental	-	-	-	-	-	-	-
660090	Miscellaneous	-	5,000.00	-	-	5,000.00	5,000.00	-
660913	Board Functions	-	14,526.00	-	-	14,526.00	10,989.00	3,537.00
660915	Club Allocations	-	20,000.00	-	-	20,000.00	20,000.00	-
660003	Supplies-Other	1,000.00	1,985.00	200.00	200.00	3,385.00	1,400.00	1,985.00
660017	Marketing, Promotion and Giveaways	750.00	3,400.00	13,100.00	1,250.00	18,500.00	14,950.00	3,550.00
660947	Event-Entertainment	500.00	-	114,750.00	-	115,250.00	140,900.00	(25,650.00)
660963	Event-Other Supplies	-	1,000.00	3,900.00	-	4,900.00	4,700.00	200.00
660952	Event-Decoration Supplies and Services	975.00	1,000.00	1,600.00	-	3,575.00	3,700.00	(125.00)
660951	Event-Equipment and Supplies Rental	-	-	10,100.00	-	10,100.00	9,350.00	750.00
660946	Event-Technical Services and Rental	-	-	21,000.00	-	21,000.00	21,000.00	-
660949	Event-Security	-	-	18,500.00	-	18,500.00	18,500.00	-
660017	Advertising	-	-	3,500.00	-	3,500.00	3,800.00	(300.00)
660948	Event-Speaker Fees	-	-	-	-	-	-	-
660050	Cost of Goods Sold	-	-	-	48,300.00	48,300.00	53,400.00	(5,100.00)
660854	Operating Reserve	132,000.00	-	-	-	132,000.00	100,000.00	32,000.00
TOTAL EXPENSES		\$ 506,116.42	\$ 260,180.58	\$ 354,684.61	\$ 234,989.02	\$ 1,355,970.63	\$ 1,285,488.36	\$ 70,482.27
Increase (Decrease) in Net Assets		\$ 745,769.18	\$ (260,180.58)	\$ (315,434.61)	\$ (167,689.02)	\$ 2,464.97	\$ 1,284.72	\$ 1,180.25



Associated Students, Inc. - Stanislaus State
FEE PROJECTION

FISCAL YEAR 2018-2019

	2018/19 TERM	FEE	HEAD COUNT	REVENUE 100%	HEAD COUNT 97%	REVENUE 97%
PROJECTED						
	Fall Semester	\$ 65.00	10188	\$ 662,220.00	9882.36	\$ 642,353.40
	Spring Semester	\$ 65.00	9604	\$ 624,260.00	9315.88	\$ 605,532.20
	TOTAL			\$ 1,286,480.00		\$ 1,247,885.60

FISCAL YEAR 2017-2018

	2017/18 TERM	FEE	HEAD COUNT	REVENUE @ 100%	HEAD COUNT 97%	REVENUE @ 97%
PROJECTED						
	Fall Semester	\$ 63.00	10004	\$ 630,252.00	9703.88	\$ 611,344.44
	Spring Semester	\$ 63.00	9224	\$ 581,112.00	8947.28	\$ 563,678.64
	TOTAL			\$ 1,211,364.00		\$ 1,175,023.08



Associated Students Inc. - Stanislaus State
2018 - 2019 ASI Administration Budget Summary

		73001 APPROVED BUDGET 2018-2019	73001 APPROVED BUDGET 2017-2018	Variance
Revenue				
501935	All Student Fees Revenue	1,247,885.60	1,194,046.72	53,838.88
508002	Local Area Investment Fund Interest (LAIF)	4,000.00	4,000.00	-
503808	Fundraising Deposits	-	-	-
	Total Revenue	\$ 1,251,885.60	\$ 1,198,046.72	\$ 53,838.88
Expenses				
601823	Support Staff Salaries	53,354.00	79,316.98	(25,962.98)
603003	Dental Insurance	1,223.64	1,308.62	(84.98)
603004	Health Insurance and EAP	23,187.19	23,474.81	(287.62)
603005	Retirement	10,279.22	8,839.02	1,440.20
603007	Worker's Compensation	1,854.00	2,563.00	(709.00)
603011	Life Insurance	10.79	21.36	(10.57)
603013	Vision Insurance	139.02	200.46	(61.44)
603090	Benefits - OTHER	178.92	-	178.92
603902	FICA and Medicare Payroll Tax	4,513.04	6,067.74	(1,554.70)
601303	Student Assistants	30,870.00	28,350.00	2,520.00
604001	Telephone	558.00	1,389.00	(831.00)
604803	Cell Phone	360.00	360.00	-
606001	Travel In-State	3,700.00	4,000.00	(300.00)
660009	Conference Fees	1,300.00	750.00	550.00
613001	Contractual Services	152,737.00	157,221.00	(4,484.00)
616002	IT Equipment and AV Equipment	1,500.00	2,000.00	(500.00)
616003	IT Software Expenses	1,400.00	1,400.00	-
619001	Equipment and Furniture	300.00	600.00	(300.00)
660001	Postage	300.00	300.00	-
660002	Printing	300.00	300.00	-
660009	Training and Staff Development	3,000.00	3,500.00	(500.00)
660010	Insurance Premiums	11,592.00	12,992.00	(1,400.00)
660019	Legal Fees	4,050.00	4,050.00	-
660821	Repair and Maintenance-Internal	800.00	1,000.00	(200.00)
660003	Supplies-Other	1,000.00	1,200.00	(200.00)
660046	Banks Charges	3,600.00	3,600.00	-
660809	Memberships and Dues	670.00	610.00	60.00
660822	Supplies-Office and Paper	1,250.00	1,250.00	-
660833	Rent	36,714.60	36,714.60	-
660910	Awards, Gifts and Donations	950.00	1,275.00	(325.00)
660911	Accounting, Audit Fees and Tax Preparation	16,375.00	13,535.00	2,840.00
660912	Tax and License Fees (Other)	-	500.00	(500.00)
660950	Food and Beverage	3,825.00	6,900.00	(3,075.00)
660951	Event Equipment & Supplies Rental	-	500.00	(500.00)
660952	Event Décor/Supplies & Services	975.00	500.00	475.00
660017	Marketing, Promotion, Giveaways	750.00	500.00	250.00
660946	Event-Technical Services and Rental	-	-	-
660947	Event-Entertainment	500.00	2,000.00	(1,500.00)
660854	Operating Reserve	132,000.00	100,000.00	32,000.00
	Total Expenses	\$ 506,116.42	\$ 509,088.59	\$ (2,972.17)

	Increase (Decrease) in Net Assets	\$ 745,769.18	\$ 688,958.13	\$ 56,811.05
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Associated Students Inc. - Stanislaus State
 Administration - 73001
 2018 - 2019 Detailed Operating Budget

REVENUE			
501935	Student Fee Revenue		\$ 1,247,885.60
	Student Fees - FALL	Projected Enrollment Headcount -	642,353.40
	Student Fees - SPRING	Projected Enrollment Headcount -	605,532.20
508002	Local Area Investment Fund Interest (LAIF)		\$ 4,000.00
	Local Area Investment Fund		4,000.00
			TOTAL REVENUE \$ 1,251,885.60

EXPENSES			
601823	Support Staff Salaries		\$ 53,354.00
	Leadership & Student Government Manager	Exempt Monthly Salary \$4446.17	53,354.00
603003	Dental Insurance		\$ 1,223.64
	Leadership & Student Government Manager	Monthly Payment - \$101.97	1,223.64
603004	Health Insurance and EAP		\$ 23,187.19
	Leadership & Student Government Manager	Monthly Payment - \$1603.14 EAP -\$3.81	19,283.41
	Retiree Health (Katherine Povio)	Monthly Payment - \$325.32 Avg.	3,903.78
603005	Retirement		\$ 10,279.22
	Leadership & Student Government Manager	Employer Contribution \$449.02/ Mo.	5,388.22
	Side Fund	Side Fund	4,891.00
603007	Worker's Compensation		\$ 1,854.00
		Covers full-time, student assets & volunteers	1,854.00
603011	Life Insurance		\$ 10.79
	Leadership & Student Government Manager	Monthly Payment - \$.90 Avg.	10.79
603013	Vision Insurance		\$ 139.02
	Leadership & Student Government Manager	Monthly Payment - \$11.59 Avg.	139.02
603090	Benefits - OTHER		\$ 178.92
	Programs Advisor	Monthly Payment - \$14.91	178.92
603902	FICA and Medicare Payroll Tax		\$ 4,513.04
	Leadership & Student Government Manager	FICA (\$3307.95) + Medicare (\$773.63)	4,081.58
	Office Assistant (8 wks x 45hrs x \$11.50)	FICA (\$256.68) + Medicare (\$60.03)	316.71
	Student Resource Assistant (8 wks x 15hrs x \$12.50)	FICA (\$93.00) + Medicare (\$21.75)	114.75
601303	Student Assistants		\$ 30,870.00
	Office Assistant	21 weeks x 9 hrs x 5 days x \$11.50, 21 weeks x 9 hrs x 5 days x \$12.50	22,680.00
	Student Resource Assistant	21 weeks x 15 hrs x \$12.50, 21 weeks x 15 hrs x \$13.50	8,190.00
604001	Telephone		\$ 558.00
	3 phone lines @\$15.50mo. x 12 months	Front Office, Student Resource, Leadership & Std Govt Mgr	558.00
604803	Cell Phone		\$ 360.00
	Leadership & Student Government Manager	Cell Phone Reimbursement \$30/mo.	360.00
606001	Travel In-State		\$ 3,700.00
	AOA Annual Conference	Indian Wells, CA (January)	1,200.00
	CHESS - (ASI Advisors Meeting)	Sacramento (March)	500.00
	CSUnity	Long Beach (August)	1,000.00
	Miscellaneous Travel		1,000.00
660009	Conference Fees		\$ 1,300.00

	AOA Annual Conference		600.00	
	CHESS - (ASI Advisors Meeting)		300.00	
	CSUnity		400.00	
613001	Contractual Services			\$ 152,737.00
	Payroll Processing	CBIZ	5,500.00	
	Service for Copy machine	Mo-Cal	900.00	
	Actuarial Study	Split 50% with USU	2,000.00	
	Financial Services		106,380.00	
	Human Resources		5,841.00	
	Student Affairs		-	
	University Police		16,012.00	
	Safety & Risk Management		696.00	
	OIT		15,408.00	
616002	IT Equipment and AV Equipment			\$ 1,500.00
	Hardware	Computer, Printer, etc	1,500.00	
616003	IT Software Expenses			\$ 1,400.00
	Software		500.00	
	Job Application Software	\$75.00 per month (USU 50%)	900.00	
619001	Equipment and Furniture			\$ 300.00
	General Equipment	various pieces of equipment	300.00	
660001	Postage			\$ 300.00
		USPS, FEDEX & UPS	300.00	
660002	Printing			\$ 300.00
			300.00	
660009	Training-Staff Development			\$ 3,000.00
	Local and Regional Seminars & Workshops		1,000.00	
	Student Assistant Training		1,000.00	
	Leadership Development		1,000.00	
660003	Supplies/Other			\$ 1,000.00
	Staff and Student Assistants Apparel	ASI Polos, Sweaters, Jackets, etc.	1,000.00	
660010	Insurance Premiums			\$ 11,592.00
	Liability Insurance Program		5,294.00	
	Property Program		600.00	
	Identity Fraud Insurance		20.00	
	Crime Insurance Program		622.00	
	Cyber Liability		56.00	
	Participant Accident Insurance		5,000.00	
660019	Legal Fees			\$ 4,050.00
		\$405.00/hr. x 10 hrs.	4,050.00	
660821	Repair and Maintenance-Internal			\$ 800.00
	Internal Vendors	OIT Repairs/Service	500.00	
	Holiday Dinner - Facilities Rentals	Split 50% with USU	150.00	
	Year-End Awards - Facilities Rentals	Split 50% with USU	150.00	
660046	Banks Charges			\$ 3,600.00
	Check Payment Coverage	\$300.00 per month	3,600.00	
660809	Memberships and Dues			\$ 670.00
	AOA membership		550.00	
	Costco membership		120.00	
660822	Supplies-Office and Paper			\$ 1,250.00
	General Office Supplies	Split 50% with USU	1,250.00	
660833	Rent			\$ 36,714.60
			36,714.60	
660910	Awards, Gifts and Donations			\$ 950.00
	Gifts for ASI Graduating Seniors	Split 50% with USU - Alumni Sweatshirts	300.00	

	ASI/USU Year-End Awards	Split 50% with USU	300.00	
	Graduation Stoles	Split 50% with USU	250.00	
	Holiday Dinner Prizes	Split 50% with USU	100.00	
660911	Accounting, Audit Fees and Tax Preparation			\$ 16,375.00
	External Audit		14,000.00	
	Tax Form Preparation		2,375.00	
660950	Food Beverage			\$ 3,825.00
	Holiday Dinner Party	Split 50% with USU	1,500.00	
	Year-End Awards Dinner	Split 50% with USU	1,500.00	
	Open House	Split 50% with USU	500.00	
	Warriors Giving Back - Project giving Tree	Split 50% with USU	75.00	
	Warriors Giving Back - Earth Day	Split 50% with USU	250.00	
660952	Event - Décor/Supplies & Services			\$ 875.00
	Warriors Giving Back - Project Giving Tree	Split 50% with USU	175.00	
	Warriors Giving Back - Earth Day	Split 50% with USU	100.00	
	Holiday Party	Split 50% with USU	300.00	
	Year-End Awards	Split 50% with USU	300.00	
	Open House			\$ 1,350.00
660947	Event Entertainment	Split 50% with USU	500.00	
660952	Event Décor/Supplies & Services	Split 50% with USU	100.00	
660017	Marketing, Promotion & Giveaways	Split 50% with USU	750.00	
	Operating Reserve			132,000.00
660854	Operating Reserve Contribution		132,000.00	
			TOTAL EXPENSES	\$ 506,116.42



Associated Students Inc. - Stanislaus State
 2018 - 2019 ASI Student Government Budget Summary

		73002 APPROVED BUDGET 2018-2019	73002 APPROVED BUDGET 2017-2018	Variance
Revenue				
Total Revenue		\$ -	\$ -	\$ -
Expenses				
601303	Student Assistants	72,495.00	64,852.50	7,642.50
603902	FICA and Medicare Payroll Tax	896.58	-	896.58
606001	Travel In-State	18,510.00	18,816.00	(306.00)
660009	Conference Fees	6,025.00	6,050.00	(25.00)
604001	Telephone	558.00	1,500.00	(942.00)
604803	Cell Phone	2,160.00	1,440.00	720.00
613001	Contractual Services	93,200.00	74,250.00	18,950.00
660009	Training-Staff Development	2,000.00	2,000.00	-
660090	Miscellaneous	5,000.00	5,000.00	-
660910	Awards, Gifts and Donations	8,175.00	5,100.00	3,075.00
660913	Board Functions	14,526.00	10,989.00	3,537.00
660915	Club Allocations	20,000.00	20,000.00	-
660950	Food and Beverage	7,750.00	7,250.00	500.00
660017	Marketing, Promotion and Giveaways	3,400.00	4,000.00	(600.00)
660002	Printing	1,500.00	1,000.00	500.00
660952	Event-Decoration Supplies and Services	1,000.00	1,100.00	(100.00)
660948	Event-Speaker Fees	-	-	-
660963	Event-Other Supplies	1,000.00	1,000.00	-
660003	Supplies-Other	1,985.00	-	1,985.00
Total Expenses		\$ 260,180.58	\$ 224,347.50	\$ 35,833.08
Increase (Decrease) in Net Assets		\$ (260,180.58)	\$ 448,695.00	\$ (708,875.58)

613001	Contractual Services			\$ 93,200.00
	Online Voting Contract		3,200.00	
	Turlock Transit - City of Turlock		90,000.00	
660009	Training-Staff Development			\$ 2,000.00
	Workshop & Speaker's Fees		2,000.00	
660090	Miscellaneous-Stockton Campus			\$ 5,000.00
660910	Awards, Gifts and Donations			\$ 8,175.00
	ASI Giving Back Scholarship (5 @ \$1,000)		5,000.00	
	Diversity Award (Student Leadership Award)		100.00	
	Passing of the Gavel Event	Plaque for ASI President	75.00	
	Warrior Food Pantry	Contribution	3,000.00	
660913	Board Functions			\$ 14,526.00
	Summer Retreat Aug. (3 days)	Off campus site 50% USU	3,000.00	
	Winter Retreat (2 Days)	On/Off campus 50% USU	1,500.00	
	ASI Executive Initiative Fund		2,000.00	
	ASI BOD Initiative Fund		4,000.00	
	Parking Permits	11 Director Parking Permits (Excluding - Pres, VP, Sec. Dean, Fac. Directors)	4,026.00	
660003	Supplies/Other			\$ 1,985.00
	ASI BOD & Student Govt. Staff Polo's (25 people x \$30)		750.00	
	ASI BOD & Student Govt. Staff Sweaters (25 people x \$35)		875.00	
	ASI Stud. Govt. T-shirts (36 People x \$10)		360.00	
660915	Club Allocations			\$ 20,000.00
	Club Allocations		10,000.00	
	Multicultural Subsidy		10,000.00	
660950	Food & Beverage			\$ 3,250.00
	Catering for Board Meetings	(Special Meetings, President's Forum, etc.)	1,000.00	
	Catering Budget Committee Meetings	50% with USU	250.00	
	Passing of the Gavel Event	50% with USU	1,500.00	
	University Deans and Vice President Event	Meet and Greet Event - 50% with USU	500.00	
	Elections			\$ 4,000.00
660017	Marketing, Promotion and Giveaways	Materials for ASI Elections in Spring	2,500.00	
660002	Printing		500.00	
660950	Food and Beverage		1,000.00	
	Warrior Lobby Team			\$ 2,800.00
660002	Printing		400.00	
660017	Marketing, Promotion and Giveaways		400.00	
660950	Food and Beverage		1,000.00	
660952	Event-Decoration Supplies and Services		500.00	
660963	Event-Other Supplies		500.00	
	Student Government Programming			\$ 4,600.00
660002	Printing		400.00	
660002	Printing	Warrior Food Pantry Printing	200.00	
660017	Marketing, Promotion and Giveaways		500.00	
660950	Food and Beverage		2,500.00	
660952	Event-Decoration Supplies and Services		500.00	
660963	Event-Other Supplies		500.00	
			TOTAL EXPENSES	\$ 260,180.58



Associated Students Inc. - Stanislaus State
2018 - 2019 ASI Programming Budget Summary

		73004 APPROVED BUDGET 2018-2019	73004 APPROVED BUDGET 2017-2018	Variance
Revenue				
504853	ASI Program Event Revenue	39,250.00	37,250.00	\$ 2,000.00
	Total Revenue	39,250.00	37,250.00	\$ 2,000.00
Expenses				
601823	Support Staff Salaries	81,877.57	43,979.03	\$ 37,898.54
603003	Dental Insurance	2,599.56	1,898.01	\$ 701.55
603004	Health Insurance and EAP	34,747.95	23,535.20	\$ 11,212.75
603005	Retirement	6,928.73	4,097.55	\$ 2,831.18
603011	Life Insurance	10.79	10.68	\$ 0.11
603013	Vision Insurance	333.66	223.01	\$ 110.65
603090	Benefits - OTHER	357.84	-	\$ 357.84
603902	FICA and Medicare Payroll Tax	6,410.51	3,364.40	\$ 3,046.11
601303	Student Assistants	11,000.00	20,680.00	\$ (9,680.00)
604001	Telephone	558.00	1,116.00	\$ (558.00)
604803	Cell Phone	360.00	360.00	\$ -
660009	Training-Staff Development	200.00	-	\$ 200.00
660003	Supplies-Other	200.00	-	\$ 200.00
660002	Printing	3,900.00	2,150.00	\$ 1,750.00
613001	Contractual Services	1,100.00	1,100.00	\$ -
616002	IT Equipment and AV Equipment	250.00	250.00	\$ -
619001	Equipment and Furniture	3,500.00	-	\$ 3,500.00
660822	Supplies-Office and Paper	-	-	\$ -
660017	Marketing, Promotion and Giveaways	13,100.00	9,100.00	\$ 4,000.00
660947	Event-Entertainment	114,750.00	138,900.00	\$ (24,150.00)
660950	Food and Beverage	8,700.00	10,050.00	\$ (1,350.00)
660963	Event-Others Supplies	3,900.00	3,700.00	\$ 200.00
660952	Event-Decoration Supplies and Services	1,600.00	2,100.00	\$ (500.00)
660951	Event-Equipment and Supplies Rental	10,100.00	8,850.00	\$ 1,250.00
606001	Travel In-State	1,300.00	2,000.00	\$ (700.00)
660017	Advertising	3,500.00	3,800.00	\$ (300.00)
660946	Event-Technical Services and Rental	21,000.00	21,000.00	\$ -
660949	Event-Security	18,500.00	18,500.00	\$ -
660821	Repairs and Maintenance - Internal	3,200.00	3,200.00	\$ -
660910	Awards, Gifts and Donations	700.00	100.00	\$ 600.00
606002	Travel-Out of State	-	-	\$ -
	Total Expenses	354,684.61	324,063.88	\$ 30,620.73
	Increase (Decrease) in Net Assets	(315,434.61)	(286,813.88)	\$ (28,620.73)



Associated Students Inc. - Stanislaus State
 Programming - 73004
 2018 - 2019 Detailed Operating Budget

REVENUE				
504853	ASI Event and Program Revenue			\$ 39,250.00
	StanFest (Stan State Students)	1000 tickets x \$5.00	5,000.00	
	StanFest (General Admission for Guest)	500 tickets x \$20.00	10,000.00	
	StanFest (Gate)	300 tickets x \$25.00	7,500.00	
	StanFest Carnival Concession		500.00	
	Warrior Day (General Admission for Guest)	750 tickets x \$15.00	11,250.00	
	Warrior Day (Gate)	250 tickets x \$20.00	5,000.00	
			TOTAL REVENUE	\$ 39,250.00

EXPENSES				
601823	Support Staff Salaries			\$ 81,877.57
	Programs Advisor	Non-Exempt Monthly Salary \$3537.37 50 hours OT	45,470.30 1,639.55	
	Administrative Support - Programs	Non-Exempt Monthly Salary \$2846.00 25 hours OT	34,152.00 615.72	
603003	Dental Insurance			\$ 2,599.56
	Programs Advisor	Monthly Payment - \$161.09 Avg.	1,933.08	
	Administrative Support - Programs	Monthly Payment - \$55.54 Avg.	666.48	
603004	Health Insurance and EAP			\$ 34,747.95
	Programs Advisor	Monthly Payment - \$2072.04 Avg. EAP -\$3.81	24,910.15	
	Administrative Support - Programs	Monthly Payment - \$816.00 Avg. EAP -\$3.81	9,837.80	
603005	Retirement			\$ 6,928.73
	Programs Advisor	Employer Contribution \$382.67 Avg. / Mo.	4,592.05	
	Administrative Support - Programs	Employer Contribution \$194.72 Avg. / Mo.	2,336.68	
603001	Life Insurance			\$ 10.79
	Programs Advisor	Monthly Payment - \$.90	10.79	
	Administrative Support - Programs	Monthly Payment - \$.90	10.79	
603013	Vision Insurance			\$ 333.66
	Programs Advisor	Monthly Payment - \$19.18 Avg.	230.16	
	Administrative Support - Programs	Monthly Payment - \$8.63 Avg.	103.50	
603090	Benefits - OTHER			\$ 357.84
	Programs Advisor	Monthly Payment - \$14.91	178.92	
	Administrative Support - Programs	Monthly Payment - \$14.91	178.92	
603902	FICA and Medicare Payroll Tax			\$ 6,410.51
	Programs Advisor	FICA (\$2920.81) + Medicare (\$683.09)	3,603.90	
	Administrative Support - Programs	FICA (\$2155.60) + Medicare (\$504.13)	2,659.73	
	Programs Assistant	FICA (\$119.04) + Medicare (\$27.84)	146.88	
601303	Payroll-Student Assistants			\$ 11,000.00
	Program Assistant	22 weeks x 20 hrs x \$12.00, 22 weeks x 20 hrs * \$13.00	11,000.00	
604001	Telephone			\$ 558.00
	3 phone lines @ \$15.50 ea/month	Programs Advisor, Admin Support & Programs Assistants	558.00	
604803	Cell Phone			\$ 360.00

	Cell Phone	Programs Advisor (\$30.00 per month)	360.00	
613001	Contractual Services			\$ 1,100.00
	Copy Machine Maintenance	50% split with USU	1,100.00	
616002	IT Equipment and AV Equipment			\$ 250.00
	IT and AV Equipment		250.00	
606001	Travel-In State			\$ 1,300.00
	Miscellaneous Travel		300.00	
	CRE Winter Retreat	On/Off site 50% USU	1,000.00	
660009	Training & Development			200.00
	Training & Development	50% Split with USU	200.00	
660003	Supplies - Other			200.00
	CRE Member Apparel	50% Split with USU	200.00	
	Campus Pride - 1209			\$ 14,000.00
660017	Marketing, Promotion and Giveaways		7,000.00	
619001	Equipment and Furniture	Campus Pride Awning	3,500.00	
660950	Food and Beverage		1,000.00	
660963	Event-Other Supplies		1,000.00	
660952	Event-Decoration Supplies & Services		500.00	
660002	Printing		1,000.00	
	General			\$ 8,100.00
	<i>New Student Orientation (50%)</i>			
660017	Marketing, Promotion and Giveaways		500.00	
	<i>Warrior Discounter</i>	Turlock & Stockton	1,100.00	
660002	Printing		600.00	
660017	Marketing, Promotion & Giveaways		400.00	
660951	Event - Equipment & Supply Rentals		100.00	
	<i>Warriors Explore Downtown</i>		4,500.00	
660947	Event-Entertainment		1,500.00	
660017	Marketing, Promotion & Giveaways		1,000.00	
660950	Event-Food & Beverage		1,500.00	
660951	Event-Equipment & Supplies Rental		500.00	
	<i>Freshmen Convocation</i>		\$2,000.00	
660947	Event-Entertainment		\$750.00	
660017	Marketing, Promotion & Giveaways		\$200.00	
660950	Event-Food & Beverage		\$750.00	
660951	Event-Equipment & Supplies Rental		\$200.00	
660963	Event - Other Supplies		\$100.00	
	Homecoming - 1211			\$ 12,000.00
660017	Marketing, Promotion and Giveaways		2,500.00	
660947	Event-Entertainment		3,000.00	
660950	Food and Beverage		3,500.00	
660951	Event-Equipment and Supplies Rental		900.00	
660952	Event-Decoration Supplies and Services		600.00	
660963	Event-Other Supplies		1,000.00	
660002	Printing		500.00	
	Warrior Day 1206			\$ 70,300.00
660946	Event-Technical Services and Rental	Sound System	9,000.00	
660947	Event-Entertainment	Main Act	32,000.00	
660947	Event-Entertainment	Supporting Acts	4,000.00	
660949	Event-Security	UPD, AMR, outside security	9,500.00	
660950	Event-Food and Beverage	Water	1,000.00	

660951	Event-Equipment and Supplies Rental	Fencing/Restrooms	4,000.00	
660963	Event-Other Supplies		500.00	
660821	Repairs and Maintenance-Internal	Facilities	2,000.00	
660947	Event-Entertainment	Inflatables, Activities	7,500.00	
660910	Awards, Gifts and Donations		300.00	
660002	Printing	Tickets/Flyers	500.00	
	StanFest - 1207			\$ 102,050.00
	<i>General</i>		4,300.00	
660017	Advertising	Concert	3,500.00	
660002	Printing	Concert & Carnival	800.00	
	<i>Carnival</i>		9,400.00	
660017	Marketing, Promotion and Giveaways	Prizes	1,000.00	
660947	Event-Entertainment	Inflatables, Novelty Acts	6,000.00	
660950	Food and Beverage		700.00	
660951	Event-Equipment and Supplies Rental		400.00	
660952	Event-Decoration Supplies & Services		500.00	
660963	Event-Other Supplies		400.00	
660910	Awards, Gifts, Donations	Donations for clubs	400.00	
	<i>Concert</i>		88,350.00	
660017	Marketing, Promotion and Giveaways		500.00	
660946	Event-Technical Services and Rental	Audio/Lighting	12,000.00	
660947	Event-Entertainment		60,000.00	
660949	Event-Security		9,000.00	
660950	Food and Beverage		250.00	
660951	Event-Equipment and Supplies Rental	Fencing/Restrooms	4,000.00	
660821	Repairs and Maintenance-Internal	Facilities	1,200.00	
660002	Printing	Tickets	500.00	
660963	Event-Other Supplies		900.00	
			TOTAL EXPENSES	\$ 354,684.61



Associated Students Inc. - Stanislaus State
2018-2019 ASI Marketing Budget Summary

		73005 APPROVED BUDGET 2018-2019	73005 APPROVED BUDGET 2017-2018	Variance
Revenue				
580815	Marketing Revenue	67,300.00	70,500.00	(3,200.00)
	Total Revenue	\$ 67,300.00	\$ 70,500.00	\$ (3,200.00)
Expenses				
601823	Support Staff Salaries	88,583.15	90,458.57	(1,875.42)
603003	Dental Insurance	3,156.72	2,402.62	754.10
603004	Health Insurance and EAP	44,193.56	36,229.14	7,964.42
603005	Retirement	7,372.56	8,577.32	(1,204.76)
603011	Life Insurance	21.58	21.36	0.22
603013	Vision Insurance	369.18	269.30	99.88
603090	Benefits - OTHER	357.84	-	357.84
603902	FICA and Medicare Payroll Tax	7,149.93	6,920.08	229.85
601303	Student Assistants	25,252.50	25,200.00	52.50
606001	Travel In-State	500.00	500.00	-
606002	Travel Out of State	-	-	-
660009	Conference Fees	-	-	-
616003	IT Software Expenses	750.00	500.00	250.00
616002	IT Equipment and AV Equipment	1,000.00	1,000.00	-
604001	Telephone	372.00	600.00	(228.00)
604803	Cell Phone	360.00	360.00	-
660002	Printing	1,200.00	-	1,200.00
660822	Supplies - Office Paper	4,600.00	-	4,600.00
660003	Supplies-Other	200.00	200.00	-
660050	Cost of Goods Sold	48,300.00	53,400.00	(5,100.00)
660950	Food and Beverage	-	-	-
660017	Marketing, Promotions & Giveaways	1,250.00	1,350.00	(100.00)
660009	Training-Staff Development	-	-	-
	Total Expenses	\$ 234,989.02	\$ 227,988.39	\$ 7,000.63
	Increase (Decrease) in Net Assets	(167,689.02)	(157,488.39)	\$ (10,200.63)



Associated Students Inc. - Stanislaus State
 Marketing - 73005
 2018 - 2019 Detailed Operating Budget

REVENUE			
580815	Marketing Revenue		\$ 67,300.00
	A-Frames	300.00	
	Graphic Design & Printing Services (Students, Clubs & Orgs)	2,000.00	
	Apparel - Sales to campus clubs, orgs	3,000.00	
	Apparel - Merchandise Sales	20,000.00	
	Apparel - Sales to campus departments	42,000.00	
		TOTAL REVENUE	\$ 67,300.00

EXPENSES			
601823	Support Staff Salaries		\$ 88,583.15
	Marketing Services Coordinator	Non-Exempt Monthly Salary \$3620.46 25 hours OT	43,445.46 783.27
	Graphic Designer	Non-Exempt Monthly Salary \$3630.74 25 hours OT	43,568.92 785.50
603003	Dental Insurance		\$ 3,156.72
	Marketing Services Coordinator	Monthly Payment - \$161.09 Avg.	1,933.08
	Graphics Designer	Monthly Payment - \$101.97 Avg.	1,223.64
603004	Health Insurance and EAP		\$ 44,193.56
	Marketing Services Coordinator	Monthly Payment - \$2072.04 Avg. EAP -\$3.81	24,910.15
	Graphics Designer	Monthly Payment - \$1603.14 Avg. EAP -\$3.81	19,283.41
603005	Retirement		\$ 7,372.56
	Marketing Services Coordinator	Employer Contribution \$247.71 Avg. / Mo.	2,972.54
	Graphics Designer	Employer Contribution \$366.66 Avg. / Mo.	4,400.02
603011	Life Insurance		\$ 21.58
	Marketing Services Coordinator	Monthly Payment - \$.90 Avg.	10.79
	Graphics Designer	Monthly Payment - \$.90 Avg.	10.79
603013	Vision Insurance		\$ 369.18
	Marketing Services Coordinator	Monthly Payment - \$19.18 Avg.	230.16
	Graphics Designer	Monthly Payment - \$11.59 Avg.	139.02
603090	Benefits - OTHER		\$ 357.84
	Marketing Services Coordinator	Monthly Payment - \$14.91	178.92
	Graphics Designer	Monthly Payment - \$14.91	178.92
603902	FICA and Medicare Payroll Tax		\$ 7,149.93
	Marketing Services Coordinator	FICA (\$2742.18) + Medicare (\$641.32)	3,383.50
	Graphics Designer	FICA (\$2749.97) + Medicare (\$643.14)	3,393.11
	ASI Marketing Assistant	FICA (\$89.28) + Medicare (\$20.88)	110.16
	ASI Marketing Assistant	FICA (\$89.28) + Medicare (\$20.88)	110.16
	ASI Web & App Developer Assistant	FICA (\$124.00) + Medicare (\$29.00)	153.00
601303	Student Assistants		\$ 25,252.50
	ASI Marketing Assistant	21 weeks x 15hrs x \$12.00, 21 weeks x 15hrs x \$13.00	7,875.00
	ASI Marketing Assistant	21 weeks x 15hrs x \$12.00, 21 weeks x 15hrs x \$13.00	7,875.00
	ASI Web & App Developer Assistant	21 weeks x 20 hrs. x \$12.50, 21 weeks x 15 hrs x \$13.50	9,502.50
606001	Travel In-State		\$ 500.00
	Miscellaneous Travel		500.00
616003	IT Software Expenses		\$ 750.00

	MISC. software		500.00	
	App & website software- yearly fee		250.00	
616002	IT Equipment and AV Equipment			\$ 1,000.00
	Computer equipment- other	MISC. hardware, RAM storage	500.00	
	Misc.	Camera Equipment, multi media technology	500.00	
604001	Telephone			\$ 372.00
	Marketing Services Coordinator	12 months x \$15.50 per month	186.00	
	Graphic Designer	12 months x \$15.50 per month	186.00	
604803	Cell Phone			\$ 360.00
	Marketing Services Coordinator	12 months x \$30.00 per month	360.00	
660002	Printing			\$ 1,200.00
	Event Calendar	Fall & Spring	700.00	
	Social Media		250.00	
	Marketing Services		250.00	
660822	Supplies - Office & Paper			\$ 4,600.00
	Business Card Paper	Business card and ticket printing	200.00	
	Lamination Rolls		400.00	
	Poster Printer Paper rolls	Standard paper	1,000.00	
	Poster Printer Ink		1,500.00	
	Desktop Printer Toner		1,500.00	
660003	Supplies-Other			\$ 200.00
	Merchandise hangers, signage, misc.		200.00	
660050	Cost of Goods Sold			\$ 48,300.00
	Outsourcing flyers, posters, etc. for student clubs & orgs		800.00	
	Cost to purchase items for clubs, orgs		2,500.00	
	Cost to purchase merchandise		10,000.00	
	Cost to purchase items for departments		35,000.00	
660017	Marketing, Promotion & Giveaways			\$ 1,250.00
	General Marketing - Giveaways and Prizes		250.00	
	Misc. gift baskets/ donations (ex. Vines event)		500.00	
	Snapchat geofilters		500.00	
			TOTAL EXPENSES	\$ 234,989.02