



University Student Union - Stanislaus State
2019 - 2020 Operating Budget Summary

	74001	74002	74003	74004	74005	74006	74007	APPROVED BUDGET 2019-2020	APPROVED BUDGET 2018-2019	Variance
REVENUE	Administration	Operations	Game Room	Service Desk	Programming	Marketing	Leadership			
504009 Facilities and Equipment Rental Revenue	-	12,500.00	-	-	-	-	-	12,500.00	12,500.00	-
504901 Game Room Revenue	-	-	-	-	-	-	-	-	-	-
504902 Service Desk Revenue	-	-	-	11,070.00	-	-	-	11,070.00	10,657.00	413.00
504903 Program Event Revenue	-	-	-	-	14,000.00	-	-	14,000.00	12,500.00	1,500.00
504904 Lease Income	1.00	-	-	-	-	-	-	1.00	36,714.60	(36,713.60)
504848 Student Fee Revenue	5,793,679.05	-	-	-	-	-	-	5,793,679.05	1,612,652.16	4,181,026.89
580802 Interest Income	5,000.00	-	-	-	-	-	-	5,000.00	5,000.00	-
TOTAL REVENUE	\$ 5,798,680.05	\$ 12,500.00	\$ -	\$ 11,070.00	\$ 14,000.00	\$ -	\$ -	\$ 5,836,250.05	\$ 1,690,023.76	\$ 4,146,226.29
EXPENSES										
601201 Management and Supervisory	171,391.46	67,292.99	-	-	-	-	-	238,684.45	157,377.76	81,306.69
601823 Support Staff Salaries	46,995.94	121,826.73	-	-	-	-	-	168,822.67	44,127.59	124,695.08
603003 Dental Insurance	2,722.15	6,617.52	-	-	-	-	-	9,339.67	3,156.72	6,182.95
603004 Health Insurance and EAP	69,933.28	100,137.48	-	-	-	-	-	170,070.76	76,246.98	93,823.78
603005 Retirement	41,224.35	14,775.72	-	-	-	-	-	56,000.07	32,844.10	23,155.97
603007 Worker's Compensation	9,953.00	-	-	-	-	-	-	9,953.00	1,459.00	8,494.00
603011 Life Insurance	143.01	43.16	-	-	-	-	-	186.17	143.01	43.16
603013 Vision Insurance	422.99	1,071.40	-	-	-	-	-	1,494.39	369.18	1,125.21
603014 Long Term Disability	97.64	-	-	-	-	-	-	97.64	91.63	6.01
603090 Benefits-Other	915.36	715.68	-	-	-	-	-	1,631.04	909.84	721.20
603902 FICA and Medicare Payroll Tax	16,706.64	14,844.04	-	-	287.64	-	604.35	32,442.67	16,524.41	15,918.26
606833 Rent	56,243.52	-	-	-	-	-	-	56,243.52	56,243.52	-
604001 Telephone	558.00	1,602.00	-	472.00	758.00	-	1,330.00	4,720.00	930.00	3,790.00
604803 Cell Phone	720.00	720.00	-	-	-	-	-	2,160.00	3,600.00	1,440.00
606001 Travel In-State	14,950.00	-	-	-	1,300.00	-	-	2,500.00	18,750.00	2,950.00
606002 Travel Out of State	3,600.00	-	-	-	-	-	-	2,600.00	6,200.00	6,200.00
660009 Conference Fees	3,150.00	-	-	-	-	-	-	1,500.00	4,650.00	2,800.00
612001 State Pro Rata	4,038.00	-	-	-	-	-	-	4,038.00	4,038.00	-
613001 Contractual Services	472,847.00	18,000.00	-	-	1,100.00	-	-	491,947.00	140,660.00	351,287.00
616002 IT Equipment and AV Equipment	6,500.00	9,500.00	-	35,100.00	2,250.00	-	13,000.00	66,350.00	1,700.00	64,650.00
616003 IT Software Expenses	1,470.00	3,980.00	-	1,080.00	-	-	-	6,530.00	2,028.00	4,502.00
619001 Equipment and Furniture	500.00	71,800.00	-	-	-	-	-	72,300.00	1,250.00	71,050.00
660001 Postage	700.00	-	-	-	-	-	-	700.00	200.00	500.00
608005 Subscriptions	225.00	-	-	-	-	-	-	225.00	-	225.00
660002 Printing	3,250.00	500.00	-	100.00	1,250.00	-	1,750.00	6,850.00	2,750.00	4,100.00
660003 Supplies-Other	1,000.00	24,940.00	-	11,700.00	1,100.00	-	3,000.00	41,740.00	14,360.00	27,380.00
660009 Training-Staff Development	14,000.00	200.00	-	200.00	200.00	-	2,000.00	16,600.00	4,700.00	11,900.00
660010 Insurance Premiums	8,559.00	-	-	-	-	-	-	8,559.00	8,559.00	-
660017 Marketing, Promotion and Giveaways	11,000.00	-	-	-	8,900.00	-	7,700.00	27,600.00	4,200.00	23,400.00
660019 Legal Fees	4,050.00	-	-	-	-	-	-	4,050.00	4,050.00	-
660021 Repair and Maintenance-External	-	2,000.00	-	200.00	-	-	-	2,200.00	100.00	2,100.00
660025 Chancellor's Office-Overhead	9,303.00	-	-	-	-	-	-	9,303.00	9,303.00	-
660046 Bank Charges	3,660.00	-	-	-	-	-	-	3,660.00	3,660.00	-
660809 Memberships and Dues	3,994.00	-	-	-	-	-	-	3,994.00	2,561.00	1,433.00
660822 Supplies-Office and Paper	1,500.00	-	-	1,350.00	-	-	-	2,850.00	1,250.00	1,600.00
660856 Chancellor's Cost-Debt Service Reimbursement	462,050.00	-	-	-	-	-	-	462,050.00	70,000.00	392,050.00
660910 Awards, Gifts and Donations	50,600.00	-	-	-	-	-	-	50,600.00	6,525.00	44,075.00
660911 Accounting, Audit Fees and Tax Preparation	17,375.00	-	-	-	-	-	-	17,375.00	17,375.00	-
660912 Other Tax and License Fees	500.00	-	-	-	-	-	-	500.00	500.00	-
660837 Hospitality	7,775.00	-	-	-	-	-	-	7,775.00	-	7,775.00
660950 Food and Beverage	14,600.00	-	-	-	12,500.00	-	17,500.00	44,600.00	15,875.00	28,725.00
601303 Student Assistants	-	105,250.00	-	58,565.00	29,040.00	-	58,813.75	251,668.75	88,300.00	163,368.75
660915 Club Allocations	-	-	-	-	-	-	7,500.00	7,500.00	10,000.00	(2,500.00)
660963 Event-Other Supplies	-	-	-	-	2,750.00	-	4,250.00	7,000.00	1,100.00	5,900.00
660951 Event-Equipment and Supplies Rental	500.00	-	-	-	-	-	-	500.00	-	500.00
660952 Event-Decoration Supplies and Services	4,175.00	-	-	-	-	-	300.00	4,475.00	1,675.00	2,800.00
660947 Event-Entertainment	7,500.00	-	-	-	40,800.00	-	7,500.00	55,800.00	26,300.00	29,500.00
660953 Fingerprinting	740.00	-	-	-	-	-	-	740.00	-	740.00
660959 Event-Transportation	-	-	-	-	12,000.00	-	-	12,000.00	10,000.00	2,000.00
660948 Event-Speaker Fees	-	-	-	-	-	-	-	-	-	-
605001 Utilities-Electric	-	61,000.00	-	-	-	-	-	61,000.00	-	61,000.00
605002 Utilities-Gas	-	12,000.00	-	-	-	-	-	12,000.00	-	12,000.00
605004 Utilities-Water	-	12,000.00	-	-	-	-	-	12,000.00	-	12,000.00
605005 Utilities-Sewer	-	6,000.00	-	-	-	-	-	6,000.00	-	6,000.00
605006 Utilities-Waste Removal	-	6,000.00	-	-	-	-	-	6,000.00	-	6,000.00
660094 Depreciation	-	25,000.00	-	-	-	-	-	25,000.00	-	25,000.00
660095 Equipment Depreciation	-	15,000.00	-	-	-	-	-	15,000.00	-	15,000.00
660848 Repairs and Maintenance-Internal	1,050.00	40,000.00	-	-	-	-	-	41,050.00	1,050.00	40,000.00
660913 Board Functions	-	-	-	-	-	-	12,650.00	12,650.00	7,428.00	5,222.00
660090 Miscellaneous Expense	-	-	-	-	-	-	-	-	5,000.00	(5,000.00)
660854 Operating Reserve	-	-	-	-	-	-	-	-	800,000.00	(800,000.00)
TOTAL EXPENSES	\$ 1,553,188.34	\$ 742,816.72	\$ -	\$ 108,767.00	\$ 114,235.64	\$ -	\$ 146,658.10	\$ 2,665,665.80	\$ 1,676,730.74	\$ 981,160.06
Increase (Decrease) in Net Assets	\$ 4,245,491.71	\$ (730,316.72)	\$ -	\$ (97,697.00)	\$ (100,235.64)	\$ -	\$ (146,658.10)	\$ 3,170,584.25	\$ 13,293.02	\$ 3,157,291.23



LSU FEES PROJECTION

FISCAL YEAR 2019-2020

	TERM	FEE	HEAD COUNT	REVENUE 100%	HEAD COUNT 97%	REVENUE 97%
	Fall (2019)	\$ 295.00	10,517	\$ 3,102,515.00	10201.49	\$ 3,009,439.55
	Spring (2020)	\$ 295.00	9730	\$ 2,870,350.00	9438.10	\$ 2,784,239.50
	TOTAL			\$ 5,972,865.00		\$ 5,793,679.05

FISCAL YEAR 2018 - 2019

	TERM	FEE	HEAD COUNT	REVENUE 100%	HEAD COUNT 97%	REVENUE 97%
	Fall (2018)	\$ 82.00	10,004	\$ 820,328.00	9703.88	\$ 795,718.16
	Spring (2019)	\$ 82.00	9224	\$ 756,368.00	8947.28	\$ 733,676.96
	TOTAL			\$ 1,576,696.00		\$ 1,529,395.12



University Student Union - Stanislaus State
2019 - 2020 USU Administration Budget Summary

		74001 APPROVED BUDGET 2019-2020	74001 APPROVED BUDGET 2018-2019	Variance
Revenue				
504848	Student Fee Revenue	5,793,679.05	1,612,652.16	4,181,026.89
504904	Lease Income	1.00	36,714.60	(36,713.60)
580802	Interest Income	5,000.00	5,000.00	-
	Total Revenue	\$ 5,798,680.05	\$ 1,654,366.76	\$ 4,144,313.29
Expenses				
601201	Management and Supervisory	171,391.46	157,377.76	14,013.70
601823	Support Staff Salaries	46,995.94	44,127.59	2,868.35
603003	Dental Insurance	2,722.15	3,156.72	(434.57)
603004	Health Insurance and EAP	69,933.28	76,246.98	(6,313.70)
603005	Retirement	41,224.35	32,844.10	8,380.25
603007	Worker's Compensation	9,953.00	1,459.00	8,494.00
603011	Life Insurance	143.01	143.01	-
603013	Vision Insurance	422.99	369.18	53.81
603014	Long Term Disability	97.64	91.63	6.01
603090	Benefits-Other	915.36	909.84	5.52
603902	FICA and Medicare Payroll Tax	16,706.64	15,415.16	1,291.48
660822	Rent	56,243.52	56,243.52	0.00
604001	Telephone	558.00	558.00	-
604803	Cell Phone	720.00	720.00	-
606001	Travel In-State	14,950.00	9,700.00	5,250.00
606002	Travel Out of State	3,600.00	-	3,600.00
660009	Conference Fees	3,150.00	1,850.00	1,300.00
612001	State Pro Rata	4,038.00	4,038.00	-
613001	Contractual Services	472,847.00	139,560.00	333,287.00
616002	IT Equipment and AV Equipment	6,500.00	1,500.00	5,000.00
616003	IT Software Expenses	1,470.00	1,200.00	270.00
619001	Equipment and Furniture	500.00	500.00	-
660001	Postage	700.00	200.00	500.00
608005	Subscriptions	225.00	-	225.00
660002	Printing	3,250.00	250.00	3,000.00
660003	Supplies-Other	1,000.00	1,000.00	-
660009	Training-Staff Development	14,000.00	3,000.00	11,000.00
660010	Insurance Premiums	8,559.00	8,559.00	-
660017	Marketing, Promotion and Giveaways	11,000.00	1,250.00	9,750.00
660019	Legal Fees	4,050.00	4,050.00	-
660021	Repair and Maintenance-External	-	-	-
660848	Repair and Maintenance-Internal	1,050.00	1,050.00	-
660025	Chancellor's Office-Overhead	9,303.00	9,303.00	-
660046	Bank Charges	3,660.00	3,660.00	-
660809	Memberships and Dues	3,994.00	2,561.00	1,433.00
660822	Supplies-Office and Paper	1,500.00	1,250.00	250.00
660856	Chancellor's Cost-Debt Service Reimbursement	462,050.00	70,000.00	392,050.00
660910	Awards, Gifts and Donations	50,600.00	950.00	49,650.00
660911	Accounting, Audit Fees and Tax Preparation	17,375.00	17,375.00	-
660912	Other Tax and License Fees	500.00	500.00	-
660837	Hospitality	7,775.00	-	7,775.00
660950	Food and Beverage	14,600.00	3,825.00	10,775.00
660951	Event Equipment & Supplies Rental	500.00	-	500.00
660947	Event Entertainment	7,500.00	500.00	7,000.00
660952	Event -Décor/Supplies & Services	4,175.00	975.00	3,200.00
660953	Fingerprinting	740.00	-	740.00
660854	Operating Reserve	-	800,000.00	(800,000.00)
	Total Expenses	\$ 1,553,188.34	\$ 1,478,268.49	\$ 74,919.85
	Increase (Decrease) in Net Assets	\$ 4,245,491.71	\$ 176,098.27	\$ 4,069,393.44



University Student Union - Stanislaus State
Administration - 74001
2019 - 2020 Detailed Operating Budget

REVENUE			
504848	Student Fee Revenue		\$ 5,793,679.05
	Student Fees - FALL 2018	Projected Enrollment Headcount	3,009,439.55
	Student Fees - SPRING 2019	Projected Enrollment Headcount	2,784,239.50
504904	Lease Income		\$ 1.00
	Lease with Associated Students, Inc.		1.00
	Lease with Student Leadership & Development		
	Lease with ABS - University Bookstore		
	Lease with ABS - Food Vendors		
	Lease with ATM		
580802	Interest Income		\$ 5,000.00
	Local Area Investment Fund		5,000.00
		TOTAL REVENUE	\$ 5,798,680.05

EXPENSES			
601201	Management and Supervisory		\$ 171,391.46
	Executive Director	Exempt Monthly Salary \$9040.68	111,071.06
	Human Resource and Risk Manager	Exempt Monthly Salary \$4909.80	60,320.40
601823	Support Staff Salaries		\$ 46,995.94
	Administrative Support Coordinator	Non-Exempt Monthly Salary \$3756.67	46,163.66
		25 hours OT	832.28
603003	Dental Insurance		\$ 2,722.15
	Human Resource and Risk Manager	Monthly Payment - \$137.86 Avg.	1,654.38
	Administrative Support Coordinator	Monthly Payment - \$88.98 Avg.	1,067.77
603004	Health Insurance and EAP		\$ 69,933.28
	Executive Director	Monthly Payment - \$0.00 EAP -\$3.77	45.24
	Human Resource and Risk Manager	Monthly Payment - \$2082.43 Avg. EAP -\$3.77	25,034.37
	Administrative Support Coordinator	Monthly Payment - \$1136.692Avg. EAP -\$3.77	13,565.53
	Retiree Health - Byron Kamp	Monthly Payment - \$819.18 Avg.	9,830.16
	Retiree Health - William Brosmer	Monthly Payment - \$373.89 Avg.	4,486.62
	Retiree Health - Melanie Lourenco	Monthly Payment - \$1414.28 Avg.	16,971.36
603005	Retirement		\$ 41,224.35
	Executive Director	Employer Contribution \$977.70 / Mo.	11,732.44
	Human Resource and Risk Manager	Employer Contribution \$530.97 / Mo.	6,371.64
	Administrative Support Coordinator	Employer Contribution \$406.36/ Mo.	4,876.27
	Side Fund		18,244.00
603007	Worker's Compensation		\$ 9,953.00
		Covers full-time, student assets & volunteers	9,953.00
603011	Life Insurance		\$ 143.01
	Executive Director	Monthly Payment - \$5.96 Avg.	71.51
	Human Resource and Risk Manager	Monthly Payment - \$2.98 Avg.	35.75
	Administrative Support Coordinator	Monthly Payment - \$2.98 Avg.	35.75
603013	Vision Insurance		\$ 422.99
	Human Resource and Risk Manager	Monthly Payment - \$22.32 average	267.85
	Administrative Support Coordinator	Monthly Payment - \$12.93 average	155.14
603014	Long Term Disability		\$ 97.64
	Executive Director	Employer Contribution \$8.14 Avg. / Mo.	97.64
603090	Benefits - OTHER		\$ 915.36
	Executive Director	Monthly Payment - \$46.46	557.52
	Human Resource and Risk Manager	Monthly Payment - \$14.91	178.92
	Administrative Support Coordinator	Monthly Payment - \$14.91	178.92
603902	FICA and Medicare Payroll Tax		\$ 16,706.64
	Executive Director	FICA (\$6886.41) + Medicare (\$1610.53)	8,496.94
	Human Resource and Risk Manager	FICA (\$3739.86) + Medicare (\$874.65)	4,614.51
	Administrative Support Coordinator	FICA (\$2913.75) + Medicare (\$681.44)	3,595.19
660833	Rent		\$ 56,243.52
	Housing and Residential Life	\$1.18 Sq. Ft. * 993 sq. ft. * 4 Suites	\$ 56,243.52
604001	Telephone		\$ 558.00
	3 phone lines @15.50 ea. mo. x 12 months	Exec. Dir., Office Admin, HR Manager	558.00
604803	Cell Phone		\$ 720.00
	Cell Data Reimbursement	Monthly Payment \$30/mo. Exec. Director	360.00

	Cell Phone Reimbursement	Monthly Payment \$30/mo. Exec. Director	360.00	
606001	Travel In-State			\$ 14,950.00
	AOA - ASI/USU Subcommittee	Directors Meeting (Fall & Spring Meeting)	1,500.00	
	AOA - HR Subcommittee	Human Resource Meeting (Summer Meeting)	1,200.00	
	AOA Annual Conference	Coronado Bay (January)	3,750.00	
	Miscellaneous Travel		1,000.00	
	Staff - Campus Visits		7,500.00	
606002	Travel Out-State			\$ 3,600.00
	ACUI Region 1 Conference (Reno, NV)	ED, Asst. Dir. of Operations, Reservations Coord.	3,600.00	
660009	Conference Fees			\$ 3,150.00
	AOA - ASI/USU Subcommittee		300.00	
	AOA Annual Conference	Director, Asst. of Operations, HR & Risk Manager	1,800.00	
	ACUI Region 1 Conference (Reno, NV)	Director, Asst. of Operations, Reservations Coord.	1,050.00	
612001	State Pro Rata			\$ 4,038.00
	Chancellor's Office		4,038.00	
613001	Contractual Services			\$ 472,847.00
	Payroll Processing & Maintenance	CBIZ and Isolved (Timeforce)	6,400.00	
	Online Recruiting	Newton- split 50% with SC	900.00	
	Copier machine service/maintenance	Mo-Cal	900.00	
	Mini Mobile Containers	Storage Containers	5,500.00	
	Actuary Study	50% Split with ASI	2,000.00	
	Financial Services		85,911.00	
	Human Resources		-	
	Student Affairs		-	
	University Police		12,822.00	
	Safety & Risk Management		597.00	
	OT		17,817.00	
	Diversity & Inclusive Mural		40,000.00	
	Stan State Letters		200,000.00	
	Warrior Bronze Statue		100,000.00	
616002	IT Equipment and AV Equipment			\$ 6,500.00
	Laptop	Executive Director	2,500.00	
	Monitor	Executive Director	1,000.00	
	Desktop	HR & Risk Manager and Admin. Support Coord.	1,500.00	
	Laptop	HR & Risk Manager	750.00	
	Printer	Executive Director	750.00	
616003	IT Software Expenses			\$ 1,470.00
	Software		300.00	
	Job Application Software	\$150.00 total per month (Split 50% with ASI)	900.00	
	123 Form	\$45.00 total per month (Split 50% with ASI)	270.00	
619001	Equipment and Furniture			\$ 500.00
	General Equipment		500.00	
660001	Postage			\$ 700.00
	USPS, FEDEX & UPS		200.00	
	Reunion Event		500.00	
608005	Subscriptions			\$ 225.00
	Labor Law Digest and posters		225.00	
660002	Printing			\$ 3,250.00
	Printing	Misc. Flyers, Posters & Copies, Business Cards	500.00	
	Reunion Event	Invitations, Banners, Program, Name Tag	1,500.00	
	Grand Opening	Invitations, Passports, Flyers, Map	1,250.00	
660003	Supplies-Other			\$ 1,000.00
	Staff and Student Assistants Apparel	USU Polos, sweaters, jackets, etc.	1,000.00	
660009	Training-Staff Development			\$ 14,000.00
	Local and Regional Seminars and Workshops		1,000.00	
	Student Assistant Training	Fall & Spring	1,000.00	
	Leadership Development	Professional Staff and Student Assistants	2,000.00	
	Education Reimbursement	Professional Staff	10,000.00	
660010	Insurance Premiums			\$ 8,559.00
	Building Structure		-	
	Liability Insurance Program		4,193.00	
	Property Insurance		2,241.00	
	Crime Insurance		672.00	
	Cyber Liability		44.00	
	Identity Fraud Expense Reimbursement		15.00	
	Participant Accident Insurance (PAI)		1,394.00	
660017	Marketing, Promotion and Giveaways			\$ 500.00
	Gift cards, merchandise		500.00	
660019	Legal Fees			\$ 4,050.00
		\$405.00/hr. x 10 hrs.	4,050.00	

660848	Repair and Maintenance-Internal			\$ 1,050.00
	Repairs/Service	OIT, Telephone, Misc.	750.00	
	Holiday Dinner- Facilities Rentals/ Work Order	Split 50% with ASI	150.00	
	Year-End Awards- Facilities Rentals/ Work Order	Split 50% with ASI	150.00	
660025	Chancellor's Office-Overhead		9,303.00	\$ 9,303.00
660046	Bank Charges			\$ 3,660.00
	Check Payment Coverage	\$305.00 per month	3,660.00	
660809	Memberships and Dues			\$ 3,994.00
	ACUI membership		1,671.00	
	AOA membership		1,983.00	
	Costco membership		120.00	
	Law Labor Digests & Posters		220.00	
660822	Supplies-Office and Paper			\$ 1,500.00
	General Office Supplies	Split 50% with ASI	1,500.00	
660856	Chancellor's Cost-Debt Service Reimbursement			\$ 462,050.00
	University Student Union - Debt Service	Debt Service Payment on the Building 11/01/2019	180,000.00	
	University Student Center - Debt Service	Debt Service Payment on the Building 11/01/2019	-	
	University Student Center - Debt Service	Debt Service Payment on the Building 05/01/2020	-	
	Bookstore - Debt Service	Debt Service Payment on the Building 11/01/2019	197,400.00	
	Bookstore - Debt Service	Debt Service Payment on the Building 05/01/2020	84,650.00	
660910	Awards, Gifts and Donations			\$ 50,600.00
	ACUI	ACUI Region 1 Donation	100.00	
	Chief Estanislao Statue	Contribution	50,000.00	
	Misc.		500.00	
660911	Accounting, Audit Fees and Tax Preparation			\$ 17,375.00
	External Audit		15,000.00	
	Tax Form Preparation		2,375.00	
660912	Other Tax and License Fees			\$ 500.00
	Use Tax		500.00	
660837	Hospitality			\$ 7,775.00
	Holiday Dinner Party	Split 50% with ASI	1,500.00	
	Year-End Awards Dinner	Split 50% with ASI	1,500.00	
	Passing of the Gavel	Split 50% with ASI	1,500.00	
	ASI & SC Unite	Split 50% with ASI	500.00	
	Kick Ball Game	Split 50% with ASI	250.00	
	Gifts for Graduating Seniors	Split 50% with ASI - Alumni Sweatshirts	300.00	
	Year-End Awards	Split 50% with ASI	300.00	
	Graduation Stoles	Split 50% with ASI	250.00	
	Holiday Dinner Prizes	Split 50% with ASI	100.00	
	Member Appreciation Days	Split 50% with ASI	1,500.00	
	Passing of the Gavel - SC Plaque		75.00	
660950	Food and Beverage			1,600.00
	Warriors Giving Back - Project Giving Tree	Split 50% with ASI	100.00	
	Student Assistant Training	Split 50% with ASI	1,500.00	
	Reunion Event			\$ 9,500.00
660947	Event Entertainment		2,500.00	
660951	Event - Equipment & Supplies Rental		500.00	
660017	Marketing, Promotion, and Giveaways	Takeaway Item	3,500.00	
660950	Food and Beverage		3,000.00	
	Grand Opening			\$ 22,000.00
660947	Event Entertainment		5,000.00	
660017	Marketing, Promotion, and Giveaways	Raffle Items	3,600.00	
660017	Marketing, Promotion, and Giveaways	Takeaway Item	3,400.00	
660950	Food and Beverage		10,000.00	
660952	Event- Décor/ Supplies & Services			\$ 4,175.00
	Warriors Giving Back- Project Giving Tree	Split 50% with ASI	175.00	
	Warriors Giving Back- Earth Day	Split 50% with ASI	100.00	
	Holiday Dinner Party	Split 50% with ASI	300.00	
	Year-End Awards Dinner	Split 50% with ASI	300.00	
	Passing of the Gavel	Split 50% with ASI	300.00	
	Reunion Event		1,000.00	
	Grand Opening	Ceremony	2,000.00	
660953	Fingerprinting			\$ 740.00
	LiveScan for Professional Staff and Student Assistants		740.00	
			TOTAL EXPENSES	\$ 1,553,188.34



University Student Union - Stanislaus State
2019 - 2020 USU Operations Budget Summary

		74002 APPROVED BUDGET 2019-2020	74002 APPROVED BUDGET 2018-2019	Variance
Revenue				
504009	Facilities Rental	10,000.00	32,000.00	(22,000.00)
504848	Event Manager Fees	-	13,000.00	(13,000.00)
504009	Equipment Rental	2,500.00	6,000.00	(3,500.00)
	Total Revenue	\$ 12,500.00	\$ 51,000.00	\$ (38,500.00)
Expenses				
601201	Management and Supervisory Salaries	67,292.99	-	67,292.99
601823	Support Staff Salaries	121,826.73	-	121,826.73
603003	Dental Insurance	6,617.52	-	6,617.52
603004	Health Insurance and EAP	100,137.48	-	100,137.48
603005	Retirement	14,775.72	-	14,775.72
603011	Life Insurance	43.16	-	43.16
603013	Vision Insurance	1,071.40	-	1,071.40
603090	Benefits-Other	715.68	-	715.68
603902	FICA and Medicare Payroll Tax	14,844.04	376.38	14,467.66
601303	Student Assistants	105,250.00	30,500.00	74,750.00
604001	Telephone	1,602.00	-	1,602.00
605001	Utilities-Electric	61,000.00	-	61,000.00
605002	Utilities-Gas	12,000.00	-	12,000.00
605004	Utilities-Water	12,000.00	-	12,000.00
605005	Utilities-Sewage	6,000.00	-	6,000.00
605006	Utilities-Waste Removal	6,000.00	-	6,000.00
613001	Contractual Services	18,000.00	-	18,000.00
616002	IT Equipment and AV Equipment	9,500.00	-	9,500.00
616003	IT Software Expenses	3,980.00	-	3,980.00
660002	Printing	500.00	-	500.00
660003	Supplies-Other	24,940.00	1,900.00	23,040.00
660009	Training-Staff Development	200.00	-	200.00
660094	Depreciation	25,000.00	-	25,000.00
660095	Equipment Depreciation	15,000.00	-	15,000.00
660848	Repairs and Maintenance-Internal	40,000.00	-	40,000.00
604803	Cell Phone	720.00	-	720.00
619001	Equipment and Furniture	71,800.00	750.00	71,050.00
660021	Repairs and Maintenance - External	2,000.00	-	2,000.00
	Total Expenses	\$ 742,816.72	\$ 33,526.38	\$ 709,290.34
	Increase (Decrease) in Net Assets	\$ (730,316.72)	\$ 17,473.62	\$ (747,790.34)



University Student Union - Stanislaus State
 Operations - 74002
 2019 - 2020 Detailed Operating Budget

REVENUE			
504009	Facilities Rental		10,000.00
	Quad Reservation	\$ 10,000.00	
	Event Center	\$ -	
	Multipurpose Room	\$ -	
	Conference Rooms	\$ -	
504848	Event Manager Fees		-
		\$ -	
504009	Equipment Rental		2,500.00
		\$ 2,500.00	
TOTAL REVENUE			\$ 12,500.00

EXPENSES			
601201	Management and Supervisory		\$ 67,292.99
	Assistant Director of Operations	Exempt Monthly Salary \$5607.75	67,292.99
601823	Support Staff Salaries		\$ 121,826.73
	Reservations Coordinator	Non-Exempt Monthly Salary \$3902.87 25 hours OT	47,971.23 864.87
	Building Maintenance Supervisor (Day)	Non-Exempt Monthly Salary \$2944.08 25 hours OT	35,329.00 636.94
	Building Maintenance Supervisor (Evening)	Non-Exempt Monthly Salary \$3030.75 25 hours OT	36,369.00 655.69
603003	Dental Insurance		\$ 6,617.52
	Assistant Director of Operations	Monthly Payment - \$137.86 Avg.	1,654.38
	Reservations Coordinator	Monthly Payment - \$137.86 Avg.	1,654.38
	Building Maintenance Supervisor (Day)	Monthly Payment - \$137.86 Avg.	1,654.38
	Building Maintenance Supervisor (Evening)	Monthly Payment - \$137.86 Avg.	1,654.38
603004	Health Insurance and EAP		\$ 100,137.48
	Assistant Director of Operations	Monthly Payment - \$2082.43 Avg. EAP -\$3.77	25,034.37
	Reservations Coordinator	Monthly Payment - \$2082.43 Avg. EAP -\$3.77	25,034.37
	Building Maintenance Supervisor (Day)	Monthly Payment - \$2082.43 Avg. EAP -\$3.77	25,034.37
	Building Maintenance Supervisor (Evening)	Monthly Payment - \$2082.43 Avg. EAP -\$3.77	25,034.37
603005	Retirement		\$ 14,775.72
	Assistant Director of Operations	Employer Contribution \$391.70 / Avg. Mo.	4,700.42
	Reservations Coordinator	Employer Contribution \$422.27 / Avg. Mo.	5,067.20
	Building Maintenance Supervisor (Day)	Employer Contribution \$205.64 / Avg. Mo.	2,467.73
	Building Maintenance Supervisor (Evening)	Employer Contribution \$211.70 / Avg. Mo.	2,540.37
603011	Life Insurance		\$ 43.16
	Assistant Director of Operations	Monthly Payment - \$.90 Avg.	10.79
	Reservations Coordinator	Monthly Payment - \$.90 Avg.	10.79
	Building Maintenance Supervisor (Day)	Monthly Payment - \$.90 Avg.	10.79
	Building Maintenance Supervisor (Evening)	Monthly Payment - \$.90 Avg.	10.79
603013	Vision Insurance		\$ 1,071.40
	Assistant Director of Operations	Monthly Payment - \$22.32 average	267.85
	Reservations Coordinator	Monthly Payment - \$22.32 average	267.85
	Building Maintenance Supervisor (Day)	Monthly Payment - \$22.32 average	267.85
	Building Maintenance Supervisor (Evening)	Monthly Payment - \$22.32 average	267.85
603090	Benefits - OTHER		\$ 715.68
	Assistant Director of Operations	Monthly Payment - \$14.91	178.92
	Reservations Coordinator	Monthly Payment - \$14.91	178.92
	Building Maintenance Supervisor (Day)	Monthly Payment - \$14.91	178.92
	Building Maintenance Supervisor (Evening)	Monthly Payment - \$14.91	178.92
603902	FICA and Medicare Payroll Tax		\$ 14,844.04
	Assistant Director of Operations	FICA (\$4172.17) + Medicare (\$975.745)	5,147.92
	Reservations Coordinator	FICA (\$3027.84) + Medicare (\$708.12)	3,735.96
	Building Maintenance Supervisor (Day)	FICA (\$2229.89) + Medicare (\$521.50)	2,751.39
	Building Maintenance Supervisor (Evening)	FICA (\$2295.53) + Medicare (\$536.86)	2,832.39

	Event Managers (8 weeks X 10 hours X 3 staff X \$12.50)	FICA (\$223.20) + Medicare (\$52.20)	229.50	
	Reservations Assistant (8 weeks X 20 hours X\$12)	FICA (\$119.04) + Medicare (\$27.84)	146.88	
601303	Student Assistants			\$ 105,250.00
	Reservation Assistant	Fall Semester 15 hrs x \$12.50 x 20wks	3,750.00	
	Event Managers	Fall Semester 10hrs x \$13.00 x 25wks x 3 staff	9,750.00	
	Event Managers	Spring Semester 20hrs x \$13.50 x 25wks x 3 staff	20,250.00	
	Event Assistants	Spring Semester 20hrs x \$13.00 x 25wks x 3 staff	19,500.00	
	Custodian Assistant (Day Shift)	Spring Semester 20hrs x \$13.00 x 25wks x 4 staff	26,000.00	
	Custodian Assistant (Night Shift)	Spring Semester 20hrs x \$13.00 x 25wks x 4 staff	26,000.00	
604001	Telephone			\$ 1,602.00
	Asst Dir. of Operations, Res Coord, & Bld Maintenance	3 Phone Lines \$15.50 x 12 months	558.00	
	Courtesy Phones	2 Phone Lines \$15.50 x 12 months	372.00	
	Elevator Phone	1 Phone Line \$15.50 x 12 months	186.00	
	Phone Pay	1 Phone Line \$15.50 x 12 months	186.00	
	Telephones	3 New Telephones	300.00	
	Utilities-Electric, Gas, Water & Sewer			\$ 97,000.00
605001	Utilities-Electric		61,000.00	
605002	Utilities-Gas		12,000.00	
605004	Utilities-Water		12,000.00	
605005	Utilities-Sewage		6,000.00	
605006	Utilities-Waste Removal		6,000.00	
613001	Contractual Services			\$ 18,000.00
	Clark Pest Control	\$150 per month x 12 months	1,800.00	
	Chiller Maintenance	\$1000 per month x 12 months	12,000.00	
	Elevator Maintenance	\$250 per month x 12 months	3,000.00	
	Security Cameras Maintenance	\$100 per month x 12 months	1,200.00	
616002	IT Equipment and AV Equipment			\$ 9,500.00
	Laptop	Assistant Director of Operations	2,500.00	
	Desktop	Building Supervisor	750.00	
	Monitor	Reservations Coordinator	1,000.00	
	Portable Sound System		750.00	
	iPad	Event Manager	1,500.00	
	Walkie Talkies		2,000.00	
	Misc.		1,000.00	
660002	Printing			\$ 500.00
		Misc. Flyers, Posters & Copies, Business Cards	500.00	
616003	IT Software Expenses			\$ 3,980.00
	Event Layout Software		3,500.00	
	When I Work App	\$40.00 per month	480.00	
660003	Supplies-Other			\$ 24,940.00
	Miscellaneous Supplies		1,000.00	
	Janitorial Supplies - \$1500.00 x 12 mos.		18,000.00	
	Safety Supplies	First Aid, eye-wash stations, etc.	1,000.00	
	Propane Tanks	BBQ	1,000.00	
	Student Assistant Apparel	2 Polos \$30.00 for each student assistant (18)	1,080.00	
	Student Assistant Apparel	2 T-Shirts \$10.00 for each student assistant (18)	360.00	
	Entrance Door Mats		2,500.00	
660009	Training-Staff Development			\$ 200.00
660094	Depreciation			\$ 25,000.00
	Leasehold Improvements expensed		25,000.00	
660095	Equipment Depreciation			\$ 15,000.00
	Equipment Expensed		15,000.00	
660848	Repairs and Maintenance-Internal			\$ 40,000.00
	General Repairs		30,000.00	
	Painting and Minor Renovations		10,000.00	
604803	Cell Phone			\$ 720.00
	Assistant Director of Operations	\$30.00 per month x 12 months	360.00	
	Reservations Coordinator	\$30.00 per month x 12 months	360.00	
619001	Equipment and Furniture			\$ 71,800.00
	BBQ's	2 BBQ Grills x \$750.00 - Quad Equipment	1,500.00	
	Tables	20 6 Ft Tables x \$65.00 - Quad Equipment	1,300.00	
	Chairs	40 Chairs x \$25.00 - Quad Equipment	1,000.00	

	Awnings	20 Awnings x \$300.00 - Quad Equipment	6,000.00	
	Golf Cart		12,000.00	
	Custodial Equipment		25,000.00	
	Stockton Campus Furniture	Student Lounge	20,000.00	
	Stockton Campus Bulletin Boards		5,000.00	
660021	Repairs and Maintenance - External			\$ 2,000.00
	General Repairs		2,000.00	
			TOTAL EXPENSES	\$742,816.72



University Student Union - Stanislaus State
 2019 - 2020 USU Game Room Budget Summary

		74003 APPROVED BUDGET 2019-2020	74003 APPROVED BUDGET 2018-2019	Variance
Revenue				
504901	Game Room Revenue	-	-	-
	Total Revenue	\$ -	\$ -	\$ -
Expenses				
601303	Student Assistants	-	-	-
604001	Telephone	-	-	-
660002	Printing	-	-	-
660003	Supplies-Other	-	-	-
660009	Training-Staff Development	-	-	-
660021	Repair and Maintenance-External	-	-	-
660017	Marketing, Promotion, and Giveaways	-	-	-
660950	Food and Beverage	-	-	-
	Total Expenses	\$ -	\$ -	\$ -
	Increase (Decrease) in Net Assets	\$ -	\$ -	\$ -



University Student Union - Stanislaus State
 Game Room - 74003
 2019 - 2020 Detailed Operating Budget

REVENUE			
504901	Game Room Revenue		\$ -
			\$ -

EXPENSES			
616002	IT Equipment and AV Equipment		\$ -
619001	Equipment and Furniture		\$ -
660002	Printing		\$ -
660003	Supplies-Other		\$ -
			\$ -



University Student Union - Stanislaus State
 2019 - 2020 USU Service Desk Budget Summary

		74004 APPROVED BUDGET 2019-2020	74004 APPROVED BUDGET 2018-2019	Variance
Revenue				
504902	Service Desk Revenue	11,070.00	19,351.00	-8,281.00
	Total Revenue	\$ 11,070.00	\$ 19,351.00	\$ (8,281.00)
Expenses				
601303	Student Assistants	\$ 58,565.00	\$ -	\$ 58,565.00
604001	Telephone	\$ 472.00	\$ -	\$ 472.00
660002	Printing	\$ 100.00	\$ -	\$ 100.00
660021	Repairs and Maintenance- External	\$ 200.00	\$ 100.00	\$ 100.00
660003	Supplies-Other	\$ 11,700.00	\$ 10,100.00	\$ 1,600.00
660009	Training-Staff Development	\$ 200.00	\$ -	\$ 200.00
660822	Supplies - Office & Paper	\$ 1,350.00	\$ -	\$ 1,350.00
616003	IT Software Expenses	\$ 1,080.00	\$ 828.00	\$ 252.00
616002	IT & AV Equipment	\$ 35,100.00	\$ -	\$ 35,100.00
	Total Expenses	\$ 108,767.00	\$ 11,028.00	\$ 97,739.00
	Increase (Decrease) in Net Assets	\$ (97,697.00)	\$ 8,323.00	\$ (106,020.00)



University Student Union - Stanislaus State
 Service Desk - 74004
 2019 - 2020 Detailed Operating Budget

REVENUE			
504902	Service Desk Revenue		\$ 12,370.00
	Bus Passes (Merced 31 Day Pass)	100 tickets x \$47.00	4,700.00
	Bus Passes (Stanislaus 20 Day Student Pass)	75 tickets x \$31.00	2,325.00
	Bus Passes (Stanislaus 31 Day Pass)	75 tickets x \$49.00	3,675.00
	Movie Tickets	25 tickets x \$9.50	237.50
	Printing	500 prints x \$.10 & 250 color prints x \$.25	112.50
	Copier	200 copies x \$.10	20.00
	Game Room	650 hours x \$2.00	1,300.00
			TOTAL REVENUE \$ 12,370.00

EXPENSES			
601303	Student Assistants		\$ 58,565.00
	Service Desk Assistants	26 weeks x 17 hrs x 5 days x \$13.00	\$ 28,730.00
	Building Managers	26 weeks x 17 hrs x 5 days x \$13.50	\$ 29,835.00
604001	Telephone		\$ 472.00
	Service Desk Phone	\$15.50 x 12 months	\$ 186.00
	Fax Line	\$15.50 x 12 months	\$ 186.00
	Telephone		\$ 100.00
660021	Repairs and Maintenance-External		\$ 200.00
	Misc. Repairs	Printer Repairs	200.00
660003	Supplies-Other		\$ 11,700.00
	Merced 31 Day Pass	100 Tickets x \$46.00	4,600.00
	Stanislaus 20 Day Student Pass	75 Tickets x \$30.00	1,912.50
	Stanislaus 31 Day Pass	75 Tickets x \$48.00	3,375.00
	Regal Cinema Movie Tickets	25 tickets x 8.50 (Costco)	212.50
	Student Assistant Apparel	2 Polos \$30.00 for each student assistant (10)	600.00
	Video Games	20 Video Games	1,000.00
660009	Training - Staff Development		\$ 200.00
660822	Supplies - Office & Paper		\$ 1,350.00
	Printing Supplies	Toner Cartridge	1,000.00
	Paper for Copier/ Office Supplies		350.00
660002	Printing		\$ 100.00
	Service Desk Marketing		100.00
616003	IT Software Expenses		\$ 1,080.00
	Vend Software	12 months x \$90.00	1,080.00
616002	IT & AV Equipment		\$ 35,100.00
	Desktops	Service Desk Assistant & Building Manager	1,500.00
	iPad	Service Desk	1,000.00
	Cash Register	Service Desk	1,000.00
	Laptop	Rentals (40 Laptops)	30,000.00
	Game Consoles	4 Game Room Consoles	1,600.00
			TOTAL EXPENSES \$ 108,767.00



University Student Union - Stanislaus State
 2019 - 2020 USU Programming Budget Summary

		74005 APPROVED BUDGET 2019-2020	74005 APPROVED BUDGET 2018-2019	Variance
Revenue				
504903	Program Event Revenue	\$ 14,000.00	\$ 12,500.00	\$ 1,500.00
	Total Revenue	\$ 14,000.00	\$ 12,500.00	\$ 1,500.00
Expenses				
603902	FICA and Medicare Payroll Tax	\$ 287.64	\$ 287.64	\$ -
601303	Student Assistants	\$ 29,040.00	\$ 21,560.00	\$ 7,480.00
604001	Telephone	\$ 758.00	\$ 186.00	\$ 572.00
606001	Travel-In State	\$ 1,300.00	\$ 1,300.00	\$ -
613001	Contractual Services	\$ 1,100.00	\$ 1,100.00	\$ -
616002	IT Equipment and AV Equipment	\$ 2,250.00	\$ 200.00	\$ 2,050.00
660003	Supplies-Other	\$ 1,100.00	\$ 200.00	\$ 900.00
660963	Event-Other Supplies	\$ 2,750.00	\$ 1,100.00	\$ 1,650.00
660017	Marketing, Promotion and Giveaways	\$ 8,900.00	\$ 2,950.00	\$ 5,950.00
660002	Printing	\$ 1,250.00	\$ 1,000.00	\$ 250.00
660952	Event-Decoration Supplies and Services	\$ -	\$ -	\$ -
660947	Event-Entertainment	\$ 40,800.00	\$ 24,800.00	\$ 16,000.00
660950	Food and Beverage	\$ 12,500.00	\$ 6,200.00	\$ 6,300.00
660959	Event-Transportation	\$ 12,000.00	\$ 10,000.00	\$ 2,000.00
660009	Training-Staff Development	\$ 200.00	\$ 200.00	\$ -
	Total Expenses	\$ 114,235.64	\$ 71,083.64	\$ 43,152.00
	Increase (Decrease) in Net Assets	\$ (100,235.64)	\$ (58,583.64)	\$ (41,652.00)



University Student Union - Stanislaus State
 Programming - 74005
 2019 - 2020 Detailed Operating Budget

REVENUE			
504903	Program Event Revenue		\$ 14,000.00
	Weekend Warrior		14,000.00
		TOTAL REVENUE	\$ 14,000.00

EXPENSES			
603902	FICA and Medicare Payroll Tax		\$ 287.64
	Program Assistants (8wks x 20hrs x \$11.50)	FICA (\$114.08) + Medicare (\$26.68)	140.76
	Weekend Warrior Coord. (8 wks x 20hrs x \$12.00)	FICA (\$119.04) + Medicare (\$27.84)	146.88
601303	Student Assistants		\$ 29,040.00
	Programs Assistant	Fall Semester 22 weeks x 20hrs x \$12.50	5,500.00
	SC Events Coordinator	Spring Semester 22 weeks x 20hrs x \$13.50	5,940.00
	Sustainability Coordinator	Spring Semester 22 weeks x 20hrs x \$13.50	5,940.00
	Weekend Warrior Coordinator	22 weeks x 20hrs x \$13.00, 22 weeks x 20hrs x \$13.50	11,660.00
604001	Telephone		\$ 758.00
	3 phone line @ \$15.50 x 12 months		558.00
	2 Telephones	Purchase 2 Phones	200.00
606001	Travel-In State		\$ 1,300.00
	Miscellaneous Travel		300.00
	CRE Winter Retreat	On/Off site 50% ASI	1,000.00
660009	Training & Development		200.00
	Training & Development	50% Split with ASI	200.00
660003	Supplies - Other		500.00
	CRE Member T-Shirt	50% Split with ASI	100.00
	CRE Member Jacket/Sweater	50% Split with ASI	400.00
613001	Contractual Services		\$ 1,100.00
	Copy Machine Maintenance	50% Split with ASI	1,100.00
616002	IT Equipment and AV Equipment		\$ 2,250.00
	Desktops	Events Coord, Sustainability Coord, WWP Coord	2,250.00
	SC Programming Events		\$ 50,800.00
	Warrior Wednesdays		8,400.00
660017	Marketing, Promotion and Giveaways		1,500.00
660947	Event-Entertainment		3,500.00
660963	Event- Other Supplies		1,000.00
660950	Food and Beverage	Fall and Spring Semester	2,400.00
	Student Center Programming		13,600.00
660017	Marketing, Promotion and Giveaways		1,500.00
660947	Event - Entertainment		4,000.00
660947	Event - Entertainment	Stan State Cinemas 3 movies each semester	6,000.00
660950	Food and Beverage		1,500.00
660963	Event - Other Supplies		400.00
660002	Printing		200.00
	Sustainability		5,000.00
660017	Marketing, Promotion, and Giveaways		1,500.00
660947	Event - Entertainment		1,000.00

660950	Food and Beverage		1,500.00	
660963	Event - Other Supplies		750.00	
660002	Printing		250.00	
	Welcome Week			\$14,000.00
660947	Event - Entertainment		\$7,000.00	
660950	Event - Food and Beverage		\$3,500.00	
660017	Marketing, Promotion, Giveaways		\$2,600.00	
660002	Printing		\$300.00	
660963	Other Supplies		\$600.00	
	Welcome Back Week			\$8,000.00
660947	Event - Entertainment		\$3,000.00	
660950	Event - Food and Beverage		\$2,900.00	
660017	Marketing, Promotion, Giveaways		\$1,200.00	
660002	Printing		\$300.00	
660963	Other Supplies		\$600.00	
	SMART Day			1,300.00
660947	Event - Entertainment		300.00	
660017	Marketing, Promotion, & Giveaway		100.00	
660950	Food and Beverage		700.00	
660002	Printing		200.00	
	New Student Orientation			500.00
660017	Marketing, Promotion and Giveaways	50% Split with ASI	500.00	
PC 1214	SC Weekend Warrior			\$ 28,000.00
	4 Fall Semester Trips			14,000.00
660959	Event-Transportation		6,000.00	
660947	Event-Entertainment		8,000.00	
	4 Spring Semester Trips			14,000.00
660959	Event-Transportation		6,000.00	
660947	Event-Entertainment		8,000.00	
			TOTAL EXPENSES	\$ 114,235.64



University Student Union - Stanislaus State
 2019 - 2020 USU Marketing Budget Summary

		74006 APPROVED BUDGET 2019-2020	74006 APPROVED BUDGET 2018-2019	Variance
Revenue				
580815	Graphic Design and Printing Services (External)	-	-	-
580815	Printing Services (Internal)	-	-	-
	Total Revenue	\$ -	\$ -	\$ -
Expenses				
660002	Printing	-	-	-
660017	Marketing, Promotion and Giveaways	-	-	-
601303	Student Assistants	-	-	-
616002	IT Equipment and AV Equipment	-	-	-
613003	IT Software Expenses	-	-	-
660950	Food and Beverage	-	-	-
660003	Supplies-Other	-	-	-
660822	Supplies-Office and Paper	-	-	-
660050	Cost of Goods Sold	-	-	-
660009	Training-Staff Development	-	-	-
	Total Expenses	\$ -	\$ -	\$ -
	Increase (Decrease) in Net Assets	\$ -	\$ -	\$ -



University Student Union - Stanislaus State
 Marketing - 74006
 2019 - 2020 Detailed Operating Budget

REVENUE			
580815	Marketing Revenue		\$ -
		TOTAL REVENUE	\$ -

EXPENSES			
660002	Printing		\$ -
660017	Marketing, Promotion and Giveaways		\$ -
616002	IT Equipment and AV Equipment		\$ -
616003	IT Software Expenses		\$ -
660822	Supplies- Office & Paper		\$ -
660050	Cost of Goods Sold		\$ -
		TOTAL EXPENSES	\$ -



University Student Union - Stanislaus State
2019 - 2020 USU Leadership Budget Summary

		74007 APPROVED BUDGET 2019-2020	74007 APPROVED BUDGET 2018-2019	Variance
Revenue				
504903	Program Event Revenue	-	-	-
	Total Revenue	\$ -	\$ -	\$ -
Expenses				
603902	FICA and Medicare Payroll Tax	604.35	445.23	159.12
601303	Student Assistants	58,813.75	36,240.00	22,573.75
604001	Telephone	1,330.00	186.00	1,144.00
616002	IT & AV Equipment	13,000.00	-	13,000.00
604803	Cell Phone	2,160.00	1,440.00	720.00
606001	Travel: In-State	2,500.00	4,800.00	(2,300.00)
606002	Travel: Out-of-State	2,600.00	-	2,600.00
660009	Conference Fees	1,500.00	-	1,500.00
660002	Printing	1,750.00	1,500.00	250.00
660009	Training-Staff Development	2,000.00	1,500.00	500.00
660017	Marketing, Promotion and Giveaways	7,700.00	-	7,700.00
660910	Awards, Gifts and Donations	-	5,575.00	(5,575.00)
660913	Board Functions	12,650.00	7,428.00	5,222.00
660003	Supplies/Other	3,000.00	1,160.00	1,840.00
660915	Club Allocations	7,500.00	10,000.00	(2,500.00)
660090	Miscellaneous Expense	-	5,000.00	(5,000.00)
660963	Event - Other Supplies	4,250.00	-	4,250.00
660947	Event - Entertainment	7,500.00	1,000.00	6,500.00
660952	Event - Decoration Supplies & Services	300.00	700.00	(400.00)
660950	Food and Beverage	17,500.00	5,850.00	11,650.00
	Total Expenses	\$ 146,658.10	\$ 82,824.23	\$ 63,833.87
	Increase (Decrease) in Net Assets	\$ (146,658.10)	\$ (82,824.23)	\$ (63,833.87)

660952	Event - Decoration Supplies and Services		-	
660950	Food and Beverage		-	
	University Student Center Outreach/Events		9,000.00	
660950	Food and Beverage		1,000.00	
660950	Food and Beverage	Welcome Back - Pancake Breakfast (Fall & Spring)	5,000.00	
660947	Event Entertainment		1,000.00	
660017	Giveaways/Prizes		1,200.00	
660952	Event - Decoration Supplies and Services		300.00	
660002	Printing		500.00	
	Senior Send Off		4,000.00	
660950	Food and Beverage		2,500.00	
660017	Marketing, Promotion, and Giveaways		1,000.00	
660002	Printing		250.00	
660963	Event- Other Supplies		250.00	
	Finals Week (Fall and Spring)		15,000.00	
660950	Food and Beverage		5,000.00	
660947	Event Entertainment		5,000.00	
660017	Giveaways/Prizes		2,500.00	
660963	Event - Other Supplies		2,500.00	
	Stockton Campus			\$ 10,000.00
660950	Food & Beverage		2,500.00	
660017	Marketing, Promotion and Giveaways		3,000.00	
660947	Event Entertainment		1,500.00	
660002	Printing		1,000.00	
660963	Event - Other Supplies		1,500.00	
606001	Travel: In-State		500.00	
	660950 Food and Beverage			\$ 1,500.00
	SC Budget Committee		250.00	
	Board of Directors Trainings		1,250.00	
			TOTAL EXPENSES	\$ 146,658.10